



Early Care and Education Association

[eceauv.org](http://eceauv.org)



[earlylearningnh.org](http://earlylearningnh.org)



New Hampshire Association for the Education of Young Children

[nhaeyc.org](http://nhaeyc.org)



YMCA ALLIANCE OF NORTHERN NEW ENGLAND

[nneymcas.org](http://nneymcas.org)



New Hampshire Afterschool Network

[nhafterschool.org](http://nhafterschool.org)

**MomsRising.org**  
**MamásConPoder.org**

[momsrising.org](http://momsrising.org)

**The New Hampshire  
Child Care  
Advisory Council**

a legislatively-enacted body



**COMMUNITY  
LOAN FUND**

*Opportunity. Investment. Impact.*

[communityloanfund.org](http://communityloanfund.org)



State Early Learning Alliance  
of New Hampshire

*Better. Together. For Children.*

[selanhmembers.com](http://selanhmembers.com)



**Save the Children**  
**Action Network™**

[SavetheChildrenActionNetwork.org](http://SavetheChildrenActionNetwork.org)

# Zoom Call with the Child Care Community

Tuesday, November 23, 2021 1:00-2:30pm

# A few logistics

---

- Everyone is muted so we can all hear well.
- We are recording this call. The recording, chat, this PowerPoint and any other meeting materials will be posted at [earlylearningnh.org/meetings](http://earlylearningnh.org/meetings) by the next day.
- “Raise your Hand” or use the Chat or Email **info@earlylearningnh.org**:
  - to ask questions or offer ideas, tips and solutions
  - type “certificate”, then give us your name(s), your email and the name of your child care program, if you would like us to email you a certificate.

# Welcome from the Co-Hosts!



Early Care and Education Association

[eceauv.org](http://eceauv.org)

## The New Hampshire Child Care Advisory Council

a legislatively-enacted body



[earlylearningnh.org](http://earlylearningnh.org)



YMCA ALLIANCE OF  
NORTHERN NEW ENGLAND

[nneymcas.org](http://nneymcas.org)



New Hampshire  
Afterschool Network

[nhafterschool.org](http://nhafterschool.org)

## MomsRising.org MamásConPoder.org

[momsrising.org](http://momsrising.org)



New Hampshire Association for the  
Education of Young Children

[nhaeyc.org](http://nhaeyc.org)



**COMMUNITY  
LOAN FUND**

*Opportunity. Investment. Impact.*

[communityloanfund.org](http://communityloanfund.org)



State Early  
Learning Alliance  
of New Hampshire

*Better. Together. For Children.*

[selanhmembers.com](http://selanhmembers.com)



**Save the Children**  
*Action Network*™

[SavetheChildrenActionNetwork.org](http://SavetheChildrenActionNetwork.org)

## ZOOM CALL with the CHILD CARE COMMUNITY

1:00 pm to 2:30 pm

### Agenda



- Emerging Trends: Share What We See Happening and Hear What's Happening for You and the Families You Serve
- Reminder: Health Care Coverage – Enroll in the Marketplace between 11/1/2021 and 1/15/2022
- Suggested Topic: Affinity COVID-19 Testing – Legit? YES, and fully-funded for child care. How were your experiences?
- Reminder: Thu, Dec 2 at 6pm is the Hearing on the Child Care Licensing Rules Changes
- Report from the Child Care Staffing Crisis Taskforce
- Updates on Child Care Legislation / Policy / Advocacy
- More Q&A and Sharing of Experiences, Ideas and Tips
- Wrap Up and Next Calls – 1:00 to 2:30pm on Thu, Dec 9 (NH Child Care Advisory Council) and Thu, Dec 23

What We See Happening.

What's Happening for You and the Families You Serve?

OPEN ENROLLMENT IS FROM NOVEMBER 1, 2021 - JANUARY 15TH, 2022

SPECIAL ANNOUNCEMENT ON NEW ACA PROVISIONS - LOWER PRICES/THOUSANDS WILL BE NEWLY ELIGIBLE

# NH NAVIGATOR

*New Hampshire's Health Insurance Helpline*

[GET COVERED](#) | [BENEFITS](#) | [COST](#) | [FAQ](#) | [NEWS](#) | [CONTACT](#)

**We are a free, non-profit program available to all in-state residents. We offer free enrollment assistance. If you have questions or need assistance contact us today.**



**GET FREE GUIDANCE**

[CONTACT US](#)

**ALL ABOUT HEALTH INSURANCE**

[GETTING COVERED](#)

Chat with a real person  
[Online. Click here to enter.](#)

## CONTACT US

Monday - Friday | 8:00am - 6:00pm (EDT)



CHAT ONLINE NOW

CALL 1-877-211-6284

CALL 603-931-3858

EMAIL US



Jeremy Smith,  
NH Navigator,  
First Choice Services

Call 877-211-NAVI or  
603-931-3858

Email

[jsmith@firstchoiceservices.org](mailto:jsmith@firstchoiceservices.org)

# Co-brand info with our state's Marketplace navigators. They can attend a staff meeting!

**Open Enrollment Extended to August 15<sup>th</sup>!**

**LOOKING FOR HEALTH INSURANCE FOR YOU OR YOUR FAMILY?**



You and your children may be eligible for free or low-cost health insurance through Medicaid, CHIP, or the Health Insurance Marketplace. A family of four earning up to \$104,800 may qualify for free or reduced-cost health insurance.

TO SEE IF YOU AND YOUR FAMILY ARE ELIGIBLE, CALL







**1-877-211-NAVI**  
603-931-3858


NH NAVIGATOR is a free, grant-funded program available to all New Hampshire residents. New plans and pricing available. Those already enrolled in the Marketplace can switch plans. Call today to get your questions answered or make an appointment.



**NH NAVIGATOR**  
NEWHAMPSHIRENAVIGATOR.COM

Healthcare.gov Marketplace Insurance plans just became more affordable on April 1st

	2020	2021
Single female, 26 years old Income: \$28,000 /year	 Plans start at \$90/month	 Plans start at \$0/month
Single male, 62 years old Income: \$52,000 /year	 Plans start at \$682/month	 Plans start at \$175/month
Married couple, mid 50s Income: \$72,000 /year	 Plans start at \$1,059/month	 Plans start at \$210/month

 Call **NH NAVIGATOR** at (603) 931-3858 for help signing up. NH Navigator is a free, grant-funded program that provides enrollment help. Open Enrollment ends Aug. 15th. \*Estimates are approximate.



# Fully Federally Funded Covid-19 Testing

## Support a safe return to normal with COVID-19 testing

Operation Expanded Testing is a program supported and funded through the U.S. Department of Health and Human Services to provide COVID-19 testing to K-12 schools, Historically Black Colleges and Universities (HBCUs), and other select community organizations such as congregate living settings.

This testing comes at no cost to the school or organization. This program is being run by Affinity Empowering on behalf of Eurofins, a Clinical Enterprise company.

Wondering whether a no-cost testing program is right for you? The results speak for themselves. Organizations utilizing Affinity's COVID-19 safe, minimally invasive, and convenient testing services had an average positivity rate of only 0.76%—a fraction of the national average.

Share:



<https://www.affinitytesting.com/hhs/index.html>

# NH Child Care Advisory Council



Update on Child Care Licensing Rules

Public hearing date: Dec 2 at 6pm

# Update from the NH Child Care Staffing Crisis Taskforce

---

Short-term, immediate solutions, and how to make them happen



✓ **Next Meeting:**

**Thursday, December 2, 1-2:30pm**

1<sup>st</sup> and 3<sup>rd</sup> Thursdays of the month

Put in chat if you want to join the Staffing Crisis Taskforce

**Ideas to share?**

**Email [staffingsolutions@earlylearningnh.org](mailto:staffingsolutions@earlylearningnh.org)**

# New Hampshire Department of Health and Human Services ARPA Discretionary Funds Recommendations Considerations and Opportunities Summary Report October 2021

[https://www.nh-connections.org/uploads/NH-DHHS\\_ARPA-Discretionary-Funds\\_Summary-Report\\_October-2021.pdf](https://www.nh-connections.org/uploads/NH-DHHS_ARPA-Discretionary-Funds_Summary-Report_October-2021.pdf)

**Table 1**

*Full list of priorities in the order of highest priority (1) and lowest priority (18) using aggregate data from all respondents (n=428). Ranks in **red** indicate a difference of +/- 4 in the rank compared to the family respondent subgroup.*

Rank	Category	Specific
1	Workforce	Explore wage and benefit increase options
2	Workforce	Explore recruitment and retention incentives, including bonuses, help with background check costs, etc.
3	Workforce	Offer educational and professional development supports such as college and technical college tuition, Child Development Associate (CDA), apprenticeships
<b>4</b>	Workforce	Build pipeline for future staffing
5	Families and children	Increase equity and access through tuition cost assistance
6	Families and children	Expand program quality
7	Providers	Provide grants and guidance for expansion/new programs in areas with low income and/low supply
8	Workforce	Launch public awareness campaign on career options
<b>9</b>	Providers	Explore leveraged partnership opportunities for building and program upgrades, expansion, repairs, renovation and new construction
10	Families and children	Increase equity and access through increased supply
<b>11</b>	Families and children	Offer social/emotional support programs
12	Business/Employer	Link business and child care through initiatives, grants and partnerships
13	Families and children	Launch public awareness campaign on available assistance for

Table 1. During the final meeting the workgroup reached consensus on identifying the following items as top priorities for the ARPA Discretionary Funds.

Overall Rank	Category	Item	Average Criteria Score	Total Score (76 - 228)
1	Workforce	<ul style="list-style-type: none"> <li>Offer educational and professional development supports such as college and technical tuition, CDA, apprenticeships</li> </ul>	3.37	202
5	Workforce	<ul style="list-style-type: none"> <li>Explore recruit and retain incentives, including bonuses, help with background check costs, etc.</li> </ul>	2.92	175
8	Workforce	<ul style="list-style-type: none"> <li>Build pipeline for future staffing</li> </ul>	2.89	171
2	Families & Children	<ul style="list-style-type: none"> <li>Increase equity and access through tuition cost assistance</li> </ul>	3.36	201.5
3	Providers	<ul style="list-style-type: none"> <li>Provide grants and guidance for expansion/new programs in areas with low income and low supply</li> </ul>	3.08	185
6	Providers	<ul style="list-style-type: none"> <li>Provide grants and guidance for family child care start-up</li> </ul>	2.88	173

# Updates on Child Care Legislation/Policy/Advocacy

- SB 144 (2021), enrollment-based scholarship payments – on track
- HB 230 (2021) update?
- Update on ARPA Discretionary \$ - report on NH Connections
- State of NH Child Care DHHS webinars: Dec 8 (Quality) and Jan 12 (Business), 5:30-7:00pm
- Child Care: the Workforce behind the Workforce Act of 2022
- Federal Build Back Better bill – passed US House, on to US Senate
- Remember effectiveness of direct outreach to Governor, legislators, DHHS, etc.



Your Questions

Your Experiences

Your Ideas and Tips



# Wrap Up



Zoom Calls on the 2<sup>nd</sup> and 4<sup>th</sup> Thursday, 1:00-2:30

Next Calls: Thu, Dec 9 (NH CCAC) and Thu, Dec 23